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Da: July 21, 2021

To: Procurement File

Fr: Brian Gordon, Interim County Administrator

Re: Sole Source Determination for EMS Purchase of Stryker Procure Maintenance Contract

The above-captioned equipment is required to support the provision of efficient and adequate emergency medical services to Madison County. Documentation on sole-source determination is contained on the attached for:

- Stryker Medical Procure Services (Purchase Order# 32600-210721)

This memo is to be posted on the Madison County web site as the notice required under §2.2-4303E of the Code of Virginia.

§ 2.2-4303. Methods of procurement.

E. Upon a determination in writing that there is only one source practicably available for that which is to be procured, a contract may be negotiated and awarded to that source without competitive sealed bidding or competitive negotiation. The writing shall document the basis for this determination. The public body shall issue a written notice stating that only one source was determined to be practicably available, and identifying that which is being procured, the contractor selected, and the date on which the contract was or will be awarded. This notice shall be posted on the Department of General Services' central electronic procurement website or other appropriate websites, and in addition, public bodies may publish in a newspaper of general circulation on the day the public body awards or announces its decision to award the contract, whichever occurs first. Posting on the Department of General Services' central electronic procurement website shall be required of any state public body. Local public bodies are encouraged to utilize the Department of General Services' central electronic procurement website to provide the public with centralized visibility and access to the Commonwealth's procurement opportunities.

Stryker Procure Maintenance Contract

Pursuant to the following, it has been determined that there is only one source practicably available for this procurement:

Description Item Procured	Maintenance Contract
Contractor Selected	Stryker Procure Services
Date of Award	July 21, 2021
Purchase Order #	PO#32600-210721
Basis for Sole Source Determination	Stryker Procure Services is the only party authorized to sell Stryker Procure Protect and Prevent service agreements. Stryker Procure is the sole factory and authorized full-service contract supplier for all parts and services. Procure utilizes proprietary diagnostic tools and software when servicing Stryker powered equipment. All tooling is calibrated, documented, and controlled through Stryker Medical headquarters in Portage, MI. All service repairs are documented, tracked, and reviewed by Stryker Medical's Quality Team for compliance. In addition, the FDA and other government agencies audit Procure records to ensure only the highest level of safety.

The material attached to the purchase order, including the cost and price structure, has been found to be in a range expected for this procurement.